

Business Administration

Level 2 QCF units



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Title Manage diary systems			
Skills CFA Reference	B&A 13		
Level	2		
Credit Value	2		
GLH	12		
Unit Reference No.	L/506/1807		
Learning Outcomes		Assessment Criteria	
The learner will:		The learner can:	
Understand the management of diary systems		 1.1 Explain the importance of keeping diary systems up to date 1.2 Describe the basis on which bookings and changes are prioritised 1.3 Explain any constraints relating to making bookings for people or facilities 1.4 Describe the types of problems that can occur when managing diaries 	
2. Be able to manage diary systems		 2.1 Obtain the information needed to make diary entries 2.2 Make accurate and timely diary entries 2.3 Respond to changes in a way that balances and meets the needs of those involved 2.4 Communicate up-to-date information to everyone involved 2.5 Keep diaries up-to-date 2.6 Maintain the requirements of confidentiality 	

Additional Information about the unit		
Unit expiry date	31 August 2017	
Details of the relationship between the unit	Business & Administration (2013) National	
and relevant national occupational standards	Occupational Standards:	
or other professional standards or curricula (if	 CFABAA431 Use a diary system 	
appropriate)		
Assessment requirements or guidance	Skills CFA Assessment Strategy Competence	
specified by a sector or regulatory body (if	units (S/NVQ)	
appropriate)		
Support for the unit from an SSC or other	Skills CFA	
appropriate body (if required)		
Location of the unit within the subject/sector	15.2	
classification system		
Name of the organisation submitting the unit	Skills CFA	
Availability for use	Shared	



Title	Produce business docu	uments	
Skills CFA Reference	B&A 14		
Level	2		
Credit Value	3		
GLH	24		
Unit Reference No.	Y/506/1809		
Learning Outcomes		Assessment Criteria	
The learner will:		The learner can:	
Understand how a documents	to prepare business	1.1 Explain the requirements for language, tone, image and presentation for different documents	
		1.2 Explain how to integrate images into documents	
		1.3 Describe how corporate identity impacts upon document production	
		1.4 Explain the requirements of data protection, copyright and intellectual property legislation relating to document production	
		1.5 Describe organisational procedures for version control	
		1.6 Describe security requirements relating to document production	
2. Be able to prepare business documents		2.1 Identify the purpose, audience, content, style, format and deadlines of a document	
		2.2 Use document production resources in line with organisational guidelines	
		2.3 Use correct grammar, spelling, punctuation and sentence structure	
		2.4 Produce documents that meet the requirements within the agreed timescale	
3. Be able to distribution documents	ute business	3.1 Provide final documents in the appropriate medium for authorised readers	
		3.2 Specify restrictions and distribution lists in accordance with the requirements	
		3.3 Maintain the requirements of security in the production, distribution and storage of documents	

Additional Information about the unit



Unit expiry date	31 August 2017
Details of the relationship between the unit	Business & Administration (2013) National
and relevant national occupational standards	Occupational Standards:
or other professional standards or curricula (if	CFABAA211 Produce documents in
appropriate)	a business environment
Assessment requirements or guidance	Skills CFA Assessment Strategy Competence
specified by a sector or regulatory body (if	units (S/NVQ)
appropriate)	
Support for the unit from an SSC or other	Skills CFA
appropriate body (if required)	
Location of the unit within the subject/sector	15.2
classification system	
Name of the organisation submitting the unit	Skills CFA
Availability for use	Shared
Unit available from	31 August 2014



	T		
Title	Collate and report data	a	
Skills CFA Reference	B&A 15		
Level	2		
Credit Value	3		
GLH	19		
Unit Reference No.	L/506/1810		
Learning Outcomes		Assessment Criteria	
The learner will:		The learner can:	
Understand how to collate and report data		 1.1 Describe the different ways that data can be organised 1.2 Explain why data should be presented and reported in different ways 1.3 Explain the use of text and diagrams in helping readers to understand the presented data 1.4 Explain the requirements relating to confidentiality, data protection, intellectual property and copyright legislations 	
2. Be able to collate data		 2.1 Ensure that data collected is complete, accurate and up-to-date 2.2 Check the data against agreed criteria 2.3 Organise data in a way that will enable meaningful analysis 2.4 Meet agreed timescales in the collation of data 	
3. Be able to report data		3.1 Present data in the agreed reporting format and house style3.2 Report data within agreed timescale3.3 Distribute data reports to authorised readers	

Additional Information about the unit		
Unit expiry date	31 August 2017	
Details of the relationship between the unit	Business & Administration (2013) National	
and relevant national occupational	Occupational Standards:	
standards or other professional standards or	 CFABAD321 Collate and organise 	
curricula (if appropriate)	data	
Assessment requirements or guidance	Skills CFA Assessment Strategy Competence	
specified by a sector or regulatory body (if	units (S/NVQ)	
appropriate)		
Support for the unit from an SSC or other	Skills CFA	
appropriate body (if required)		
Location of the unit within the	15.2	



subject/sector classification system	
Name of the organisation submitting the	Skills CFA
unit	
Availability for use	Shared
Unit available from	31 August 2014



	T		
Title	Store and retrieve info	rmation	
Skills CFA Reference	B&A 16		
Level	2		
Credit Value	4		
GLH	19		
Unit Reference No.	R/506/1811		
Learning Outcomes		Assessment Criteria	
The learner will:		The learner can:	
Understand information storage and retrieval		 1.1 Describe systems and procedures for storing and retrieving information 1.2 Outline legal and organisational requirements for information security and retention 1.3 Explain how to create filing systems to facilitate information identification and retrieval 1.4 Explain how to use different search techniques to locate and retrieve information 1.5 Describe what to do when problems arise when storing or retrieving information 	
2. Be able to gather and store information		 2.1 Gather the information required within the agreed timescale 2.2 Store files and folders in accordance with organisational procedures 2.3 Store information in approved locations 2.4 Adhere to organisational policies and procedures, legal and ethical requirements 	
3. Be able to retrieve	e information	3.1 Confirm information to be retrieved and its intended use3.2 Retrieve the required information within the agreed timescale	

Additional Information about the unit		
Unit expiry date	31 August 2017	
Details of the relationship between the unit	Business & Administration (2013) National	
and relevant national occupational standards	Occupational Standards:	
or other professional standards or curricula (if	 CFABAD332 Store and retrieve 	
appropriate)	information using a filing system	
Assessment requirements or guidance	Skills CFA Assessment Strategy Competence	
specified by a sector or regulatory body (if	units (S/NVQ)	
appropriate)		



Support for the unit from an SSC or other	Skills CFA
appropriate body (if required)	
Location of the unit within the subject/sector	15.2
classification system	
Name of the organisation submitting the unit	Skills CFA
Availability for use	Shared
Unit available from	31 August 2014



Title	Produce minutes of m	eetings
Skills CFA Reference	B&A 17	
Level	2	
Credit Value	3	
GLH	13	
Unit Reference No.	Y/506/1812	
Learning Outcomes		Assessment Criteria
The learner will:		The learner can:
Understand how to take minutes of meetings		 1.1 Explain the purpose of different types of minutes and other meeting records 1.2 Explain the legal requirements of formal minutes 1.3 Describe organisational conventions for producing minutes 1.4 Describe the responsibilities of the minute taker in a meeting 1.5 Explain why it is important to maintain confidentiality of meetings, discussions and actions 1.6 Explain why it is necessary to record who proposed and seconded suggestions and changes
2. Be able to take notes of meetings		2.1 Take accurate notes of the attendance, proceedings, areas of discussion and agreed actions of meetings 2.2 Record allocated responsibilities for agreed actions
3. Be able to produce minutes of meetings		 3.1 Transcribe notes accurately into meeting minutes using correct language, grammar, punctuation and sentence structure and in the agreed style 3.2 Include agreed attachments or appendices 3.3 Obtain approval for the final documents 3.4 Distribute minutes to the agreed distribution list 3.5 Maintain the requirements of confidentiality

Additional Information about the unit	
Unit expiry date	31 August 2017
Details of the relationship between the unit	Business & Administration (2013) National



and relevant national occupational standards	Occupational Standards:
or other professional standards or curricula (if	CFABAA441 Take minutes
appropriate)	
Assessment requirements or guidance	Skills CFA Assessment Strategy Competence
specified by a sector or regulatory body (if	units (S/NVQ)
appropriate)	
Support for the unit from an SSC or other	Skills CFA
appropriate body (if required)	
Location of the unit within the subject/sector	15.2
classification system	
Name of the organisation submitting the unit	Skills CFA
Availability for use	Shared
Unit available from	31 August 2014



Title	Handle mail	
Skills CFA Reference	B&A 18	
Level	2	
Credit Value	3	
GLH	15	
Unit Reference No.	D/506/1813	
Learning Outcomes		Assessment Criteria
The learner will:		The learner can:
1. Understand how	to deal with mail	 1.1 Explain how to deal with "junk" mail 1.2 Describe what to do in the event of problems arising when dealing with incoming or outgoing mail 1.3 Describe how to operate a franking machine 1.4 Explain how to prepare packages for distribution 1.5 State organisational policies and procedures on mail handling, security and the use of courier services 1.6 Explain the process for reporting suspicious or damaged items in accordance with organisational procedures
2. Be able to deal wi	th incoming mail	 2.1 Sort incoming mail in line with organisational procedures 2.2 Distribute incoming mail and packages to the right people according to the agreed schedule 2.3 Deal with incorrectly addressed and "junk" mail in accordance with organisational procedures
3. Be able to deal wi	th outgoing mail	 3.1 Organise the collection of outgoing mail and packages on time 3.2 Identify the best option for dispatching mail according to the required degree of urgency, size and value of the item 3.3 Dispatch outgoing mail on time



Additional Information about the unit		
Unit expiry date	31 August 2017	
Details of the relationship between the unit	Business & Administration (2013) National	
and relevant national occupational standards	Occupational Standards:	
or other professional standards or curricula (if	 CFABAA612 Handle mail 	
appropriate)		
Assessment requirements or guidance	Skills CFA Assessment Strategy Competence	
specified by a sector or regulatory body (if	units (S/NVQ)	
appropriate)		
Support for the unit from an SSC or other	Skills CFA	
appropriate body (if required)		
Location of the unit within the subject/sector	15.2	
classification system		
Name of the organisation submitting the unit	Skills CFA	
Availability for use	Shared	
Unit available from	31 August 2014	



	Τ	
Title	Provide reception services	
Skills CFA Reference	B&A 19	
Level	2	
Credit Value	3	
GLH	15	
Unit Reference No.	H/506/1814	
Learning Outcomes		Assessment Criteria
The learner will:		The learner can:
1. Understand recep	otion services	1.1 Explain the receptionist's role in representing an organisation 1.2 Explain an organisation's structure and lines of communication
		1.3 Describe an organisation's standards of presentation
		1.4 Explain the health, safety and security implications of visitors to a building
		1.5 Explain how to deal with challenging people
2. Be able to provide	e a reception service	2.1 Welcome visitors in accordance with organisational standards
		2.2 Direct visitors to the person they are visiting in accordance with organisational standards
		2.3 Record visitors' arrivals and departures in accordance with organisational procedures
		2.4 Provide advice and accurate information within organisational guidelines on confidentiality
		2.5 Keep the reception area tidy and materials up-to-date
		2.6 Answer and deal with telephone calls within organisational standards
		2.7 Adhere to organisational procedures on entry, security, health and safety

Additional Information about the unit		
Unit expiry date	31 August 2017	
Details of the relationship between the unit	Business & Administration (2013) National	
and relevant national occupational standards	Occupational Standards:	
or other professional standards or curricula (if	 CFABAC312 Provide reception 	
appropriate)	services	
Assessment requirements or guidance	Skills CFA Assessment Strategy Competence	
specified by a sector or regulatory body (if	units (S/NVQ)	



appropriate)	
Support for the unit from an SSC or other	Skills CFA
appropriate body (if required)	
Location of the unit within the subject/sector	15.2
classification system	
Name of the organisation submitting the unit	Skills CFA
Availability for use	Shared
Unit available from	31 August 2014



Title	Dronaro toyt from not	os using touch tuning
Skills CFA Reference	Prepare text from notes using touch typing B&A 20	
Level	2	
Credit Value	4	
GLH	26	
Unit Reference No.	K/506/1815	
Learning Outcomes		Assessment Criteria
The learner will:		The learner can:
1. Understand how notes	to create text from	 1.1 Explain the importance of confirming the purpose of the text and intended audience 1.2 Describe the problems that may occur in transcribing notes written by others 1.3 Explain the consequences of incorrect spelling, punctuation, grammar and sentence structure, and inaccurate content 1.4 Explain how technology features can help to create, format and check the accuracy of text 1.5 Describe ways of checking produced texts for accuracy and correctness
		1.6 Describe organisational procedures for the storage, security and confidentiality of information
Be able to product typing	e text using touch	2.1 Agree the purpose, format and deadlines for texts
		2.2 Touch type texts at the speed and level of accuracy required by the organisation
		2.3 Check that the text is accurate and the meaning is clear and correct
		2.4 Store texts and original notes safely and securely following organisational procedures
		2.5 Present texts in the required formats and within the agreed timescales

Additional Information about the unit		
Unit expiry date	31 August 2017	
Details of the relationship between the unit	Business & Administration (2013) National	
and relevant national occupational standards	Occupational Standards:	



or other professional standards or curricula (if appropriate)	 CFABAA213a Prepare text from notes using touch typing CFABAA213b Prepare text from notes using touch typing (40 wpm) CFABAA213c Prepare text from notes using touch typing (60 wpm)
Assessment requirements or guidance	Skills CFA Assessment Strategy Competence
specified by a sector or regulatory body (if	units (S/NVQ)
appropriate)	
Support for the unit from an SSC or other	Skills CFA
appropriate body (if required)	
Location of the unit within the subject/sector	15.2
classification system	
Name of the organisation submitting the unit	Skills CFA
Availability for use	Shared
Unit available from	31 August 2014



Title	Prepare text from shorthand	
Skills CFA Reference	B&A 21	
Level	2	
Credit Value	6	
GLH	46	
Unit Reference No.	M/506/1816	
Learning Outcomes		Assessment Criteria
The learner will:		The learner can:
Understand how to create text	to use shorthand to	 1.1 Explain the importance of confirming the purpose of the text and intended audience 1.2 Describe techniques that may be used when taking shorthand notes 1.3 Explain the consequences of incorrect spelling, punctuation, grammar and sentence structure, and inaccurate content 1.4 Explain how technology features can help to create, format and check the accuracy of text 1.5 Describe ways of checking produced texts for accuracy and correctness 1.6 Describe organisational procedures for the storage, security and confidentiality
2. Be able to use sho text	orthand to prepare	of information 2.1 Agree the purpose, format and deadlines for texts 2.2 Take dictation using shorthand at the speed required by the organisation 2.3 Input and format text from shorthand notes 2.4 Check that text is accurate and the meaning is clear and correct 2.5 Store texts and original notes safely and securely following organisational procedures 2.6 Present texts in the required formats and within the agreed timescales



Additional Information about the unit		
Unit expiry date	31 August 2017	
Details of the relationship between the unit and relevant national occupational standards or other professional standards or curricula (if appropriate)	Business & Administration (2013) National Occupational Standards:	
Assessment requirements or guidance specified by a sector or regulatory body (if appropriate)	Skills CFA Assessment Strategy Competence units (S/NVQ)	
Support for the unit from an SSC or other appropriate body (if required)	Skills CFA	
Location of the unit within the subject/sector classification system	15.2	
Name of the organisation submitting the unit	Skills CFA	
Availability for use	Shared	
Unit available from	31 August 2014	



Title	Prepare text from recorded audio instruction	
Skills CFA Reference	B&A 22	
Level	2	
Credit Value	4	
GLH	15	
Unit Reference No.	T/506/1817	
Learning Outcomes		Assessment Criteria
The learner will:		The learner can:
Understand the p from recorded no	•	 1.1 Explain the importance of confirming the purpose of the text and intended audience 1.2 Describe the main features of the different types of technology that can be used for playing back recordings 1.3 Explain how different speaking styles of those giving dictation can affect outputs 1.4 Explain the consequences of incorrect spelling, punctuation, grammar and sentence structure, and inaccurate content 1.5 Describe ways of checking produced texts for accuracy and correctness 1.6 Describe organisational procedures for the storage, security and confidentiality of information
2. Be able to prepare notes	e text from recorded	 2.1 Agree the purpose, format and deadlines for texts 2.2 Input and format text from audio recording 2.3 Check that text is accurate and the meaning is clear and correct 2.4 Store texts and original recordings safely and securely following organisational procedures 2.5 Present texts in the required formats and within the agreed timescales

Additional Information about the unit		
Unit expiry date	31 August 2017	
Details of the relationship between the unit	Business & Administration (2013) National	
and relevant national occupational standards	Occupational Standards:	
or other professional standards or curricula (if	 CFABAD312 Prepare text from 	
appropriate)	recorded audio instruction	
	 CFABAD312a Prepare text from 	



	recorded audio instruction (40 wpm) CFABAD312b Prepare text from recorded audio instruction (60 wpm)
Assessment requirements or guidance	Skills CFA Assessment Strategy Competence
specified by a sector or regulatory body (if	units (S/NVQ)
appropriate)	
Support for the unit from an SSC or other	Skills CFA
appropriate body (if required)	
Location of the unit within the subject/sector	15.2
classification system	
Name of the organisation submitting the unit	Skills CFA
Availability for use	Shared
Unit available from	31 August 2014



Title	Understand the use of research in business	
Skills CFA Reference	B&A 23	
Level	2	
Credit Value	6	
GLH	40	
Unit Reference No.	A/506/1818	
Learning Outcomes		Assessment Criteria
The learner will:		The learner can:
1. Understand the re	esearch process	 1.1 Describe the main stages in the research process 1.2 Explain the importance of scoping research and setting the research objectives 1.3 Explain the importance of identifying the limitations of research methods 1.4 Explain the difference between primary and secondary research 1.5 Describe the difference between quantitative and qualitative research methods 1.6 Describe the advantages and disadvantages of different research methods 1.7 Describe the use of different analytical techniques in the research process 1.8 Explain the importance of validity and reliability in the research process
2. Understand how to business	to use research in	 2.1 Outline the limitations of applying research outcomes 2.2 Explain why and how to use sources of current and archived business information 2.3 Explain how to validate research information 2.4 Describe the purpose and applications of research in business 2.5 Describe organisational conventions and formats for presenting research reports 2.6 Explain the organisational policy for acknowledging sources of information 2.7 Explain ways in which ethics can affect the conduct and use of research



Additional Information about the unit	
Unit expiry date	31 August 2017
Details of the relationship between the unit	Business & Administration (2013) National
and relevant national occupational standards	Occupational Standards:
or other professional standards or curricula (if	 CFABAD323 Research information
appropriate)	
Assessment requirements or guidance	N/A
specified by a sector or regulatory body (if	
appropriate)	
Support for the unit from an SSC or other	Skills CFA
appropriate body (if required)	
Location of the unit within the subject/sector	15.2
classification system	
Name of the organisation submitting the unit	Skills CFA
Availability for use	Shared
Unit available from	31 August 2014



Title	Archive information	
Skills CFA Reference	B&A 24	
Level	2	
Credit Value	3	
GLH	14	
Unit Reference No.	T/506/1865	
Learning Outcomes		Assessment Criteria
The learner will:		The learner can:
Understand archiving requirements		1.1 Describe different ways of archiving information
		1.2 Describe how to retrieve archived information
		1.3 Describe organisational procedures for archiving, retrieving and deleting information
		1.4 Explain the importance of document retention policies to organisations'
		1.5 Describe the security and access requirements of offsite archives
2. Be able to archive information		2.1 Confirm the information to be archived 2.2 Identify the retention period post- archiving
		2.3 Archive information within the agreed timescale
		2.4 Keep archive records up-to-date and indexed
		2.5 Report problems to the right person
		2.6 Adhere to organisational policies and procedures, legal and ethical requirements when archiving information

Additional Information about the unit		
Unit expiry date	31 August 2017	
Details of the relationship between the unit	Business & Administration (2013) National	
and relevant national occupational standards	Occupational Standards:	
or other professional standards or curricula (if	 CFABAD334 Provide archive services 	
appropriate)		
Assessment requirements or guidance	Skills CFA Assessment Strategy Competence	
specified by a sector or regulatory body (if	units (S/NVQ)	
appropriate)		
Support for the unit from an SSC or other	Skills CFA	
appropriate body (if required)		
Location of the unit within the subject/sector	15.2	



classification system	
Name of the organisation submitting the unit	Skills CFA
Availability for use	Shared
Unit available from	31 August 2014



Title	Maintain and issue stationery and supplies	
Skills CFA Reference	B&A 25	
Level	2	
Credit Value	3	
GLH	18	
Unit Reference No.	Y/506/2295	
Learning Outcomes		Assessment Criteria
The learner will:		The learner can:
Understand the m stationery and superior stationery stationery and superior stationery stationers stationery statione		 1.1 Describe organisational policies, procedures and levels of authority in maintaining supplies 1.2 Explain how to carry out a stock check of stationery 1.3 Describe the types of problems that may occur with deliveries and stock items 1.4 Explain how to deal with problems that occur with deliveries and stock items 1.5 Explain the factors to take into account when ordering stationery 1.6 Explain the benefits and limitations of different potential suppliers, against organisational requirements 1.7 Explain how to calculate quantities of stationery and supplies to be ordered 1.8 Describe how to dispose of or recycle
Be able to maintain stocks of stationery and supplies		waste 2.1 Maintain stocks of stationery and supplies at the required levels 2.2 Maintain the requirements of storage
		and security 2.3 Carry out stock checks in accordance with organisational policies and procedures 2.4 Chase up late or incorrect orders with suppliers
3. Be able to issue st supplies	cock of stationery and	 3.1 Issue stationery and supplies in accordance with organisational requirements 3.2 Maintain up-to-date records of stock issued, received and in storage 3.3 Deal with unwanted or damaged stationery and supplies safely



3.4 Recommend ways in which the system
for receiving and issuing stock could be
improved

Additional Information about the unit	
Unit expiry date	31 August 2017
Details of the relationship between the unit	Business & Administration (2013) National
and relevant national occupational standards	Occupational Standards:
or other professional standards or curricula (if	 CFABAF141 Maintain and issue
appropriate)	stock items
Assessment requirements or guidance	Skills CFA Assessment Strategy Competence
specified by a sector or regulatory body (if	units (S/NVQ)
appropriate)	
Support for the unit from an SSC or other	Skills CFA
appropriate body (if required)	
Location of the unit within the subject/sector	15.2
classification system	
Name of the organisation submitting the unit	Skills CFA
Availability for use	Shared
Unit available from	31 August 2014



Title	Use and maintain offic	an aguinment
	Use and maintain office equipment	
Skills CFA Reference	B&A 26	
Level	2	
Credit Value	2	
GLH	10	
Unit Reference No.	J/506/1868	
Learning Outcomes		Assessment Criteria
The learner will:		The learner can:
1. Understand how tequipment	to use office	 1.1 Describe organisational policies, procedures and levels of authority in maintaining office equipment 1.2 Describe how to use different types of office equipment 1.3 Explain the reasons for following manufacturer's and organisational instructions when operating equipment 1.4 Describe the types of equipment faults likely to be experienced and the correct way of dealing with these
Be able to use and maintain office equipment		 2.1 Use the equipment that is appropriate to the task in accordance with the manufacturer's instructions 2.2 Follow organisational procedures to keep waste to a minimum 2.3 Maintain the equipment to the standard specified by the organisation or the manufacturer 2.4 Make sure that equipment conforms with health and safety requirements 2.5 Report problems that cannot be resolved to the right person

Additional Information about the unit		
Unit expiry date	31 August 2017	
Details of the relationship between the unit	Business & Administration (2013) National	
and relevant national occupational standards	Occupational Standards :	
or other professional standards or curricula (if	 CFABAA231 Use office equipment 	
appropriate)		
Assessment requirements or guidance	Skills CFA Assessment Strategy Competence	
specified by a sector or regulatory body (if	units (S/NVQ)	
appropriate)		
Support for the unit from an SSC or other	Skills CFA	
appropriate body (if required)		
Location of the unit within the subject/sector	15.2	
classification system		



Name of the organisation submitting the unit	Skills CFA
Availability for use	Shared
Unit available from	31 August 2014



Title	Contribute to the organisation of an event	
Skills CFA Reference	B&A 27	
Level	2	
Credit Value	3	
GLH	23	
Unit Reference No.	L/506/1869	
Learning Outcomes		Assessment Criteria
The learner will:		The learner can:
1. Understand event	t organisation	 1.1 Explain the roles, responsibilities and accountabilities of individuals involved in the event 1.2 Explain the purpose and features of different types of events 1.3 Describe the type of resources needed for different types of events 1.4 Describe the different needs attendees may have and how to meet these 1.5 Explain the requirements of health, safety and security when organising events 1.6 Describe the types of problems that
2. Be able to carry o	ut pre-event actions	may occur during events and how to deal with them 2.1 Identify venue requirements for an
		event 2.2 Obtain resources within the agreed timescales 2.3 Distribute pre-event documentation to delegates in accordance with the event
		plan 2.4 Co-ordinate attendee responses within the agreed timescale 2.5 Identify any special requirements of event attendees
3. Be able to set up a	an event	 3.1 Set up layout and resources in accordance with the event plan 3.2 Confirm that all identified resources are in place and meet requirements 3.3 Behave in a way that maintains organisational values and standards
4. Be able to carry o	ut post-event actions	4.1 Ensure the venue is restored to the required conditions in accordance with the terms of the contract



4.2 Carry out follow-up actions in
accordance with the event plan and
agreements made at the event

Additional Information about the unit		
Unit expiry date	31 August 2017	
Details of the relationship between the unit and relevant national occupational standards or other professional standards or curricula (if appropriate)	Business & Administration (2013) National Occupational Standards: • CFABAA311 Support the organisation and co-ordination of events	
Assessment requirements or guidance specified by a sector or regulatory body (if appropriate)	Skills CFA Assessment Strategy Competence units (S/NVQ)	
Support for the unit from an SSC or other appropriate body (if required)	Skills CFA	
Location of the unit within the subject/sector classification system	15.2	
Name of the organisation submitting the unit	Skills CFA	
Availability for use	Shared	
Unit available from	31 August 2014	



Title	Organise business travel or accommodation	
Skills CFA Reference	B&A 28	
Level	2	
Credit Value	4	
GLH	23	
Unit Reference No.	D/506/1875	
Learning Outcomes		Assessment Criteria
The learner will:		The learner can:
Understand the orbusiness travel or others	rganisation of accommodation for	 1.1 Explain any budgetary or policy constraints relating to business travel or accommodation 1.2 Describe financial arrangements relating to business travel or accommodation 1.3 Explain how to make arrangements for visas and related foreign travel documentation 1.4 Describe the procedures for obtaining or exchanging foreign currency
Be able to research business travel or accommodation options for others		 2.1 Identify different suppliers that are capable of delivering the services required within budget 2.2 Recommend travel or accommodation arrangements that best meet the requirements 2.3 Recommend suppliers of travel or accommodation that best meet the requirements
Be able to make business travel or accommodation arrangements for others		 3.1 Confirm the requirements for travel or accommodation 3.2 Agree arrangements that specify any limitations, prohibitions or responsibilities and which meet the requirements 3.3 Prepare and issue itinerary/schedule documentation that reflect agreed arrangements accurately 3.4 Obtain travel or accommodation documentation within the required timescale 3.5 Confirm the acceptability of payments to be made within the limits of their own authority 3.6 Keep up-to-date records of travel or



accommodation arrangements and agreed commitments
3.7 Adhere to organisational policies and procedures, legal and ethical requirements when making business travel or accommodation arrangements for others

Additional Information about the unit		
Unit expiry date	31 August 2017	
Details of the relationship between the unit	Business & Administration (2013) National	
and relevant national occupational standards	Occupational Standards:	
or other professional standards or curricula (if	 CFABAA322 Organise business 	
appropriate)	travel or accommodation	
Assessment requirements or guidance	Skills CFA Assessment Strategy Competence	
specified by a sector or regulatory body (if	units (S/NVQ)	
appropriate)		
Support for the unit from an SSC or other	Skills CFA	
appropriate body (if required)		
Location of the unit within the subject/sector	15.2	
classification system		
Name of the organisation submitting the unit	Skills CFA	
Availability for use	Shared	
Unit available from	31 August 2014	



Title	Provide administrative	support for meetings
Skills CFA Reference	B&A 29	
Level	2	
Credit Value	4	
GLH	28	
Unit Reference No.	H/506/1876	
Learning Outcomes		Assessment Criteria
The learner will:		The learner can:
Understand the a meetings	dministration of	 1.1 Describe the purpose of the meeting and who needs to attend 1.2 Explain why it is important to have a minimum number of attendees for a meeting 1.3 Explain ways to achieve maximum attendance at meetings 1.4 Explain the access, health, safety and security requirements relating to meetings 1.5 Describe how to set up the resources needed for a meeting 1.6 Explain the responsibilities of the meeting chair and meeting secretary 1.7 Explain the difference between formal and informal meetings 1.8 Explain the legal implications of formal meetings
2. Be able to make a preparations for r		2.1 Book meeting venue, resources, and facilities in accordance with the brief 2.2 Collate documents needed for a meeting 2.3 Distribute meeting invitations, documents and other meeting-related requirements within the timescale 2.4 Confirm meeting attendees and any special requirements
3. Be able to suppor meetings	t the administration of	 3.1 Take action to ensure that the equipment allocated for use at a meeting functions correctly 3.2 Provide support to meetings in accordance with requests 3.3 Ensure the venue is restored to the required conditions after the meeting 3.4 Distribute meeting records promptly to



the agreed distribution list
3.5 Carry out any follow-up actions in
accordance with the brief

Additional Information about the unit		
Unit expiry date	31 August 2017	
Details of the relationship between the unit and relevant national occupational standards or other professional standards or curricula (if appropriate)	Business & Administration (2013) National Occupational Standards:	
Assessment requirements or guidance specified by a sector or regulatory body (if appropriate)	Skills CFA Assessment Strategy Competence units (S/NVQ)	
Support for the unit from an SSC or other appropriate body (if required)	Skills CFA	
Location of the unit within the subject/sector classification system	15.2	
Name of the organisation submitting the unit	Skills CFA	
Availability for use	Shared	
Unit available from	31 August 2014	



T'AL.	A dustinists a la	
Title	Administer human resource records	
Skills CFA Reference	B&A 30	
Level	2	
Credit Value	3	
GLH	28	
Unit Reference No.	T/506/1879	
Learning Outcomes		Assessment Criteria
The learner will:		The learner can:
Understand the a human resource (1.1 Explain what HR-related information needs to be kept and why 1.2 Explain the relationship of HR to other parts of an organisation 1.3 Describe the impact of other organisations on HR activities 1.4 Describe the features and uses of organisational systems for managing human resource information 1.5 Explain the requirements of confidentiality, data protection and system security 1.6 Describe the information to be provided for different management reports 1.7 Explain the limits of their own authority in administering HR records 1.8 Explain the implications of not keeping HR records up-to-date 1.9 Explain the actions to be taken in the
		event of problems arising or incomplete or inaccurate data
2. Be able to admini	ster HR information	2.1 Keep HR records up-to-date
		2.2 Process data in accordance with organisational procedures
		2.3 Provide information within the limits of confidentiality
		2.4 Adhere to organisational policies and procedures, legal and ethical requirements

Additional Information about the unit	
Unit expiry date	31 August 2017
Details of the relationship between the unit	Business & Administration (2013) National
and relevant national occupational standards	Occupational Standards:
or other professional standards or curricula (if	 CFABAB151 Administer human
appropriate)	resource records



Assessment requirements or guidance specified by a sector or regulatory body (if	Skills CFA Assessment Strategy Competence units (S/NVQ)
appropriate)	
Support for the unit from an SSC or other	Skills CFA
appropriate body (if required)	
Location of the unit within the subject/sector	15.2
classification system	
Name of the organisation submitting the unit	Skills CFA
Availability for use	Shared
Unit available from	31 August 2014



Title	Administer the recruitment and selection process	
Skills CFA Reference	B&A 31	
Level	2	
Credit Value	3	
GLH	25	
Unit Reference No.	A/506/1883	
Learning Outcomes		Assessment Criteria
The learner will:		The learner can:
Understand the reselection process		 1.1 Explain the different administrative requirements of internal and external recruitment 1.2 Describe the uses of a job description and a person specification 1.3 Explain the administrative requirements of different methods of selection 1.4 Explain the requirements of different pre-employment checks to be carried out 1.5 Explain what information needs to be communicated to successful and unsuccessful applicants at each stage of the recruitment and selection process 1.6 Explain the requirements of confidentiality, data protection and
2. Be able to admin process	ister the recruitment	system security 2.1 Check that the job or role details are correct and are in accordance with the brief 2.2 Place job advertisements in the agreed media in accordance with the timescales 2.3 Record applicant responses within the timescale 2.4 Provide requested information to applicants in accordance with organisational policies and procedures 2.5 Adhere to organisational policies and procedures, legal and ethical requirements
3. Be able to admin process	ister the selection	 3.1 Invite shortlisted applicants to participate in the selection process in accordance with organisational procedures 3.2 Co-ordinate selection arrangements in



accordance with the brief
3.3 Carry out agreed pre-employment
checks within the agreed timescale
3.4 Inform applicants of the outcome of
their application in accordance with
organisational policies and procedures
3.5 Keep selection records up-to-date

Additional Information about the unit		
Unit expiry date	31 August 2017	
Details of the relationship between the unit	Business & Administration (2013) National	
and relevant national occupational standards	Occupational Standards:	
or other professional standards or curricula (if	BAB152 Administer the recruitment	
appropriate)	and selection process	
Assessment requirements or guidance	Skills CFA Assessment Strategy Competence	
specified by a sector or regulatory body (if	units (S/NVQ)	
appropriate)		
Support for the unit from an SSC or other	Skills CFA	
appropriate body (if required)		
Location of the unit within the subject/sector	15.2	
classification system		
Name of the organisation submitting the unit	Skills CFA	
Availability for use	Shared	
Unit available from	31 August 2014	



Title	Administer parking dispensations	
Skills CFA Reference	B&A 32	
Level	2	
Credit Value	3	
GLH	25	
Unit Reference No.	R/506/1887	
Learning Outcomes		Assessment Criteria
The learner will:		The learner can:
Understand the a parking dispensate Be able to proces parking dispensate	s applications for	 1.1 Explain the scope and limits of their own responsibilities and authority in issuing parking dispensations 1.2 Describe the legal and regulatory requirements relating to parking dispensations 1.3 Describe the parking dispensation eligibility criteria and checks 1.4 Describe organisational security and anti-fraud policies, procedures and processes 1.5 Describe the features of software to manage the issues of permits, season tickets, suspensions, dispensations or waivers and blue badges 1.6 Explain where to go for help when dealing with parking dispensations 2.1 Advise customers of the eligibility criteria for parking dispensations 2.2 Determine whether customers are eligible by matching the case to the
3. Be able to issue p	arking dispensations	criteria 2.3 Clarify any areas of doubt or confusion with customers 2.4 Carry out relevant checks in accordance with organisational procedures and legislative procedures 2.5 Record the reasons for the decision as to whether or not to grant parking dispensations 2.6 Maintain the requirements of confidentiality and data protection 3.1 Communicate the decision and return
		related paperwork on parking dispensations to customers in accordance with organisational



procedures
3.2 Process payments and refunds in accordance with organisational procedures
3.3 Keep records up-to-date
3.4 Adhere to organisational policies and procedures, legal and ethical requirements

Additional Information about the unit		
Unit expiry date	31 August 2017	
Details of the relationship between the unit	Business & Administration (2013) National	
and relevant national occupational standards	Occupational Standards:	
or other professional standards or curricula (if	 CFASPA1 Administer parking 	
appropriate)	permits, suspensions and	
	dispensations	
Assessment requirements or guidance	Skills CFA Assessment Strategy Competence	
specified by a sector or regulatory body (if	units (S/NVQ)	
appropriate)		
Support for the unit from an SSC or other	Skills CFA	
appropriate body (if required)		
Location of the unit within the subject/sector	15.2	
classification system		
Name of the organisation submitting the unit	Skills CFA	
Availability for use	Shared	
Unit available from	31 August 2014	



Title	Administer finance	
Skills CFA Reference	B&A 33	
Level	2	
Credit Value	4	
GLH	21	
Unit Reference No.	R/506/1890	
Learning Outcomes		Assessment Criteria
The learner will:		The learner can:
1. Understand financ	ce for administrators	 1.1 Describe organisational hierarchy and levels of authority for financial transactions 1.2 Explain organisational systems for sales invoicing, purchasing, payments and receipts 1.3 Describe the use of a purchase order, invoice, receipts and expenses
2. Be able to admini	ster finance	 2.1 Record income and expenditure in accordance with organisational policies and procedures 2.2 Process purchase orders, invoices or expenses in accordance with organisational policies and procedures 2.3 Process outgoing payments to the correct recipient 2.4 Accept or allocate incoming payments in accordance with organisational policies

Additional Information about the unit	
Unit expiry date	31 August 2017
Details of the relationship between the unit	Business & Administration (2013) National
and relevant national occupational standards	Occupational Standards
or other professional standards or curricula (if	
appropriate)	
Assessment requirements or guidance	Skills CFA Assessment Strategy Competence
specified by a sector or regulatory body (if	units (S/NVQ)
appropriate)	
Support for the unit from an SSC or other	Skills CFA
appropriate body (if required)	
Location of the unit within the subject/sector	15.2
classification system	
Name of the organisation submitting the unit	Skills CFA
Availability for use	Shared
Unit available from	31 August 2014



Title	Communication in a bi	usiness environment
Skills CFA Reference	B&A 34	
Level	2	
Credit Value	3	
GLH	19	
Unit Reference No.	H/506/1893	
Learning Outcomes		Assessment Criteria
The learner will:		The learner can:
Understand the rewritten and verbacommunication	•	 1.1 Explain why different communication methods are used in the business environment 1.2 Describe the communication requirements of different audiences 1.3 Explain the importance of using correct grammar, sentence structure, punctuation, spelling and conventions in business communications 1.4 Explain the importance of using appropriate body language and tone of voice when communicating verbally
2. Be able to product communications	e written business	 2.1 Identify the nature, purpose, audience and use of the information to be communicated 2.2 Use communication channels that are appropriate to the information to be communicated and the audience 2.3 Present information in the format that meets the brief 2.4 Adhere to agreed business communication conventions and degree of formality of expression when producing documents 2.5 Produce business communications that are clear, accurate and correct 2.6 Meet agreed deadlines in communicating with others
3. Be able to commu business environr		 3.1 Identify the nature, purpose, recipient/s and intended use of the information to be communicated 3.2 Use language that is appropriate for the recipient's needs 3.3 Use body language and tone of voice to reinforce messages



3.4 Identify the meaning and implications of information that is communicated verbally
3.5 Confirm that a recipient has understood correctly what has been communicated
3.6 Respond in a way that is appropriate to the situation and in accordance with organisational policies and standards

Additional Information about the unit		
Unit expiry date	31 August 2017	
Details of the relationship between the unit and relevant national occupational standards or other professional standards or curricula (if appropriate)	Business & Administration (2013) National Occupational Standards:	
Assessment requirements or guidance specified by a sector or regulatory body (if appropriate)	business environment Skills CFA Assessment Strategy Competence units (S/NVQ)	
Support for the unit from an SSC or other appropriate body (if required)	Skills CFA	
Location of the unit within the subject/sector classification system	15.2	
Name of the organisation submitting the unit	Skills CFA	
Availability for use	Shared	
Unit available from	31 August 2014	



Title	Buddy a colleague to develop their skills	
Skills CFA Reference	B&A 35	
Level	2	
Credit Value	3	
GLH	19	
Unit Reference No.	M/506/1895	
Learning Outcomes		Assessment Criteria
The learner will:		The learner can:
1. Understand how	to buddy a colleague	 1.1 Describe what is expected of a buddy 1.2 Explain techniques to give positive feedback and constructive criticism 1.3 Explain techniques to establish rapport with a buddy
2. Be able to plan to	buddy a colleague	 2.1 Agree which aspects of a colleague's work may benefit from buddying 2.2 Confirm organisational requirements for standards of behaviour, presentation, communication and performance of a buddy colleague 2.3 Agree a schedule of meetings that minimise disruption to business 2.4 Agree specific, measurable, achievable, realistic and time-bound (SMART) buddying objectives
3. Be able to suppor carrying out work	t a buddy colleague activities	 3.1 Remain unobtrusive while a buddy colleague carries out their work activities 3.2 Provide examples of how to carry out tasks correctly 3.3 Identify instances of good practice and areas for improvement through observation 3.4 Praise a buddy colleague on well completed tasks 3.5 Give constructive feedback on ways in which a buddy could improve performance 3.6 Offer a buddy hints and tips based on personal experience

Additional Information about the unit	
Unit expiry date	31 August 2017
Details of the relationship between the unit	Customer Service (2013) National



and relevant national occupational standards or other professional standards or curricula (if appropriate)	Occupational Standards: • CFACSD5249 Buddy a colleague to develop their customer service skills Skills CFA Assessment Strategy Compatence
Assessment requirements or guidance specified by a sector or regulatory body (if appropriate)	Skills CFA Assessment Strategy Competence units (S/NVQ)
Support for the unit from an SSC or other appropriate body (if required)	Skills CFA
Location of the unit within the subject/sector classification system	15.2
Name of the organisation submitting the unit	Skills CFA
Availability for use	Shared
Unit available from	31 August 2014



Title	Principles of providing administrative services	
Skills CFA Reference	B&A 36	
Level	2	
Credit Value	4	
GLH	25	
Unit Reference No.	J/506/1899	
Learning Outcomes		Assessment Criteria
The learner will:		The learner can:
Understand the organisation and administration of meetings		 1.1 Describe the features of different types of meetings 1.2 Outline the different ways of providing administrative support for meetings 1.3 Explain the steps involved in organising meetings
2. Understand the carrier and accommodate	organisation of travel ion	 2.1 Describe the features of different types of business travel and accommodation 2.2 Explain the purpose of confirming instructions and requirements for business travel and accommodation 2.3 Explain the purpose of keeping records of business travel or accommodation
3. Understand how systems	to manage diary	 3.1 Describe the features of hard copy and electronic diary systems 3.2 Explain the purpose of using diary systems to plan and co-ordinate activities and resources 3.3 Describe the types of information needed to manage a diary system 3.4 Explain the importance of obtaining correct information when making diary entries
4. Understand how equipment	to use office	 4.1 Describe different types of office equipment 4.2 Explain the uses of different types of office equipment 4.3 Describe factors to be considered when selecting office equipment to complete tasks 4.4 Describe how to keep waste to a minimum when using office equipment
5. Understand the ubusiness context	se of mail services in a	5.1 Describe the types of mail services used in business organisations5.2 Explain the need for different types of



	mail services 5.3 Explain the factors to be considered when selecting mail services 5.4 Explain the factors to be taken into account when choosing postage methods
Understand customer service in a business environment	6.1 Describe different types of customers6.2 Describe the impact of their own behaviour on a customer6.3 Explain the impact of poor customer service

Additional Information about the smit		
Additional Information about the unit		
Unit expiry date	31 August 2017	
Details of the relationship between the unit and relevant national occupational standards or other professional standards or curricula (if appropriate)	Business & Administration (2013) National Occupational Standards:	
Assessment requirements or guidance specified by a sector or regulatory body (if appropriate)	N/A	
Support for the unit from an SSC or other appropriate body (if required)	Skills CFA	
Location of the unit within the subject/sector classification system	15.2	
Name of the organisation submitting the unit	Skills CFA	
Availability for use	Shared	
Unit available from	31 August 2014	



Title	Principles of business document production and information management	
Skills CFA Reference	B&A 37	
Level	2	
Credit Value	3	
GLH	21	
Unit Reference No.	T/506/1901	
Learning Outcomes		Assessment Criteria
The learner will:		The learner can:
1. Understand how documents	to prepare business	 1.1 Describe different types of business documents that may be produced and the format to be followed for each 1.2 Explain the use of different types of information communication technology (ICT) for document production 1.3 Explain the reasons for agreeing the use, content, layout, quality standards and deadlines for document production 1.4 Explain the importance of document version control and authorisation 1.5 Explain how the requirements of security, data protection, copyright and intellectual property legislation may affect the production of business documents 1.6 Explain how to check the accuracy of
Understand the distribution of business documents		business documents 2.1 Explain how the requirements of security, data protection, copyright and intellectual property legislation may affect the distribution and storage of business documents 2.2 Describe different types of distribution channels
3. Understand how managed in busin		 3.1 Describe the types of information found in business organisations 3.2 Explain the need for safe storage and efficient retrieval of information 3.3 Describe the features of different types of systems used for storage and retrieval of information 3.4 Describe the legal requirements for storing business information



Additional Information about the unit		
Unit expiry date	31 August 2017	
Details of the relationship between the unit and relevant national occupational standards or other professional standards or curricula (if appropriate)	Business & Administration (2013) National Occupational Standards:	
Assessment requirements or guidance specified by a sector or regulatory body (if appropriate)	N/A	
Support for the unit from an SSC or other appropriate body (if required)	Skills CFA	
Location of the unit within the subject/sector classification system	15.2	
Name of the organisation submitting the unit	Skills CFA	
Availability for use	Shared	
Unit available from	31 August 2014	



Tial	I to depart and according	
Title	Understand employer	organisations
Skills CFA Reference	B&A 38	
Level	2	
Credit Value	4	
GLH	40	
Unit Reference No.	A/506/1964	
Learning Outcomes		Assessment Criteria
The learner will:		The learner can:
1. Understand organ	nisational structures	 1.1 Explain the differences between the private sector, public sector and voluntary sector 1.2 Explain the functions of different organisational structures 1.3 Describe the features of different types of legal structures for organisations
Understand the organisational environment		 2.1 Describe the internal and external influences on organisations 2.2 Explain the use of different models of analysis in understanding the organisational environment 2.3 Explain why change in the business environment is important

Additional Information about the unit	
Unit expiry date	31 August 2017
Details of the relationship between the unit	Business & Administration (2013) National
and relevant national occupational standards	Occupational Standards:
or other professional standards or curricula (if	 CFABAF174 Manage work in a
appropriate)	business environment
Assessment requirements or guidance	N/A
specified by a sector or regulatory body (if	
appropriate)	
Support for the unit from an SSC or other	Skills CFA
appropriate body (if required)	
Location of the unit within the subject/sector	15.2
classification system	
Name of the organisation submitting the unit	Skills CFA
Availability for use	Shared
Unit available from	31 August 2014



Title	Employee rights and responsibilities	
Skills CFA Reference	B&A 39	
Level	2	
Credit Value	2	
GLH	16	
Unit Reference No.	L/506/1905	
Learning Outcomes		Assessment Criteria
The learner will:		The learner can:
Understand the real and industries 2. Understand empl		 1.1 Explain the role of their own occupation within an organisation and industry 1.2 Describe career pathways within their organisation and industry 1.3 Identify sources of information and advice on an industry, occupation, training and career pathway 1.4 Describe an organisation's principles of conduct and codes of practice 1.5 Explain issues of public concern that affect an organisation and industry 1.6 Describe the types, roles and responsibilities of representative bodies and their relevance to their own role 2.1 Describe the employer and employee
	oyers' expectations ghts and obligations	 2.1 Describe the employer and employee statutory rights and responsibilities that affect their own role 2.2 Describe an employer's expectations for employees' standards of personal presentation, punctuality and behaviour 2.3 Describe the procedures and documentation that protect relationships with employees 2.4 Identify sources of information and advice on employment rights and responsibilities

Additional Information about the unit		
Unit expiry date	31 August 2017	
Details of the relationship between the unit and relevant national occupational standards or other professional standards or curricula (if appropriate)		
Assessment requirements or guidance specified by a sector or regulatory body (if appropriate)	N/A	



Support for the unit from an SSC or other	Skills CFA
appropriate body (if required)	
Location of the unit within the subject/sector	15.2
classification system	
Name of the organisation submitting the unit	Skills CFA
Availability for use	Shared
Unit available from	31 August 2014